



MEDICAID AND WORK

Investing to Improve Health Outcomes
and End the HIV/AIDS Epidemic

Doug Wirth

President and Chief Executive Officer

dwirth@amidacareny.org



Agenda

Amida Care: Addressing Unemployment, a Key Social Determinant of Health



Supportive Approaches to Employment



Workforce Innovator Network (WIN)



Consumer Workforce Innovator Project



Amida Care: Addressing Unemployment, a Key SDOH

- ✓ Health is about more than doctor's visits and taking medication.
- ✓ Social Determinants of Health (SDOH) drive up to 80% of health outcomes.
- ✓ Amida Care invests in innovative strategies that address SDOH and Ending the HIV/AIDS Epidemic.

Supportive Approaches to Employment



A strategy that works:

Workforce training and placement programs for people with lived experience

Amida Care's "Hire Me!" magazine highlights the experiences of people living with HIV who return to work and provides resources for those who are looking to do the same.

<https://www.amidacareny.org/assets/Workforce-ENG.pdf>

Consumer Employment Programs Work!

- ✓ **47.9% decrease** in use of inpatient services (92.6% to 48.2%);
- ✓ **62.5% decrease** in number of inpatient days (11.2 days to 4.2);
- ✓ **28% increase** in outpatient visits (8.5 visits to 11.8); and
- ✓ **47.1% decrease** in behavioral health costs (from \$9,998.69 to \$5,291.59).

Amida Care Consumer Workforce Programs

- WIN:
Workforce
Innovator
Network

- Consumer
Workforce
Innovator Project



WIN: Workforce Innovator Network

90 Graduates, 38 Job Placements

- ✓ Job training for Amida Care members
- ✓ Community partners: Alliance for Positive Change and Housing Works
- ✓ Résumé writing, interview skills, computer training, motivational interviewing
- ✓ Graduates employed as health navigators, administrative assistants, or outreach workers

Consumer Workforce Innovator Project

Partnership with NYC Health Organizations and Funding from NYC Council

- ✓ Livable wage jobs (\$15/hour min.) for people living with HIV and other complex conditions
- ✓ Consumer workers use their lived experience to improve the health of others
- ✓ Helps provider-employers bring clients into care
- ✓ Vocational training, state certification, and employment at CBOs
- ✓ Participants and supervisors receive technical assistance to help consumers succeed at employment

Consumer Workforce Innovator Project

Year 1

- Provider covers 50% of Worker Costs

Year 2

- Provider covers 75% of Worker Costs

Year 3

- Provider assumes 100% of Worker Costs



Impact of Consumer Workforce Innovator Project

- ✓ Since 2016, over 30 Medicaid beneficiaries have participated in the pilot program
- ✓ 20 have accepted permanent employment
- ✓ Providers: 6 FQHCs and 1 CBO
- ✓ In the past year, consumers' work resulted in \$203,610 of wages earned

Impact of Consumer Workforce Innovator Project

- ✓ Total Project Budget: \$299,144
- ✓ 64% (\$191,355) Directly to providers
- ✓ 31% (\$91,616) Technical Assistance
- ✓ 33% of participants retained in employment
- ✓ Quantifying increased revenue to FQHCs as a result of consumer work



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